



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

UAE Economy At Glance



UAE Economy



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

The UAE Economic Indicators GDP & Diversification

GDP current price

382.6 US\$ Billion in 2017

UAE GDP Growth (Real)

GDP 2014	4.6%
GPD 2015	3%
GPD 2016	3%
GPD 2017	0.8%

Diversification of the economy 2018 (at Constant Prices)

Oil:	28%
Non-oil:	72%





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Oil Prices

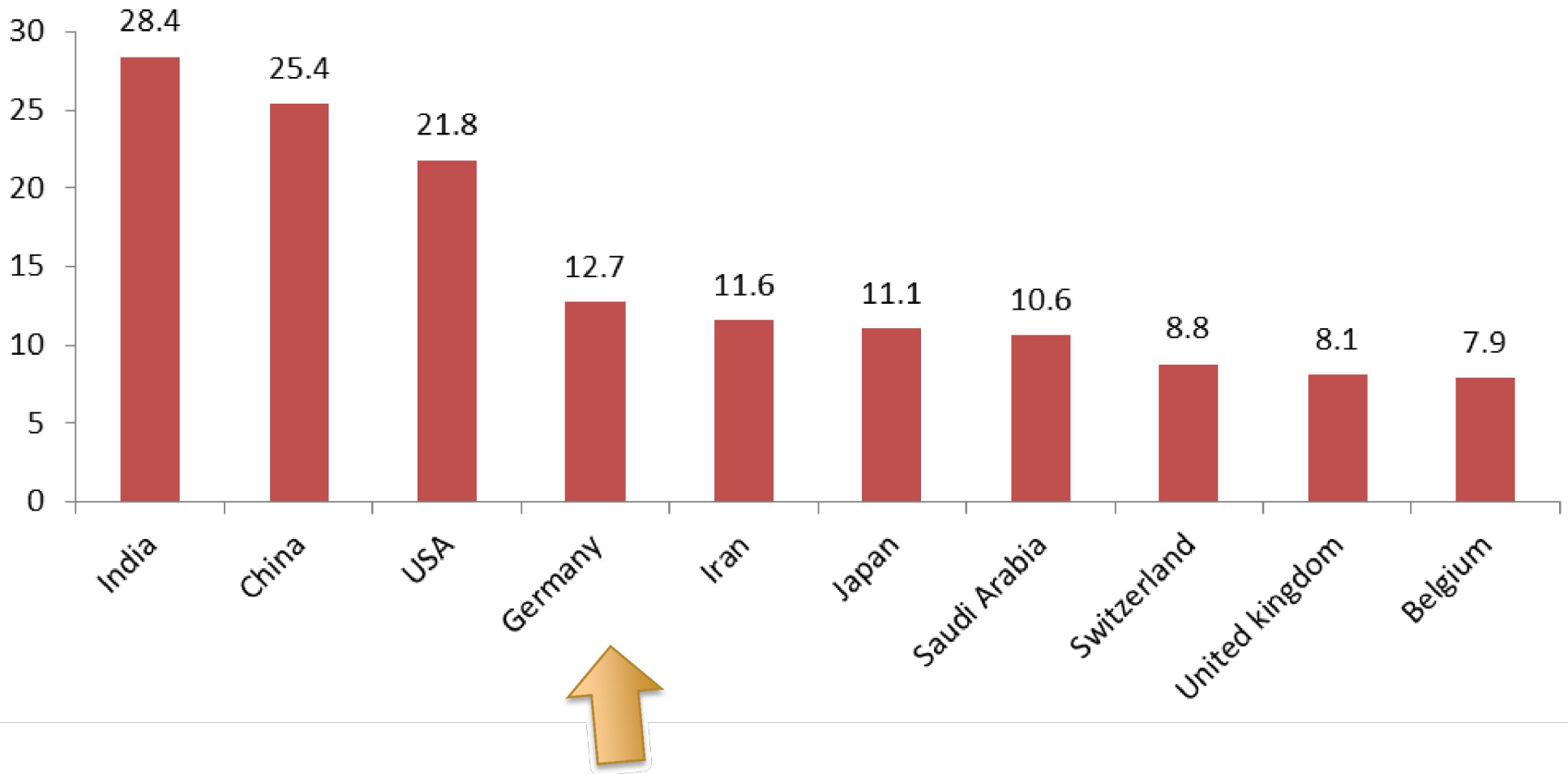
- We remain positive on the UAE's economic outlook despite the sharp fall in global oil prices.
- Effects of declining oil prices had so far limited impact on the economy.
- Diversification policy helped the UAE neutralize the oil price decline.
- The zero-deficit 2016 budget reflected the limited impact of the low oil prices.





UAE Top 10 Non-Oil Trading Partners

(Value in \$US Billion)



UAE Business Environment



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

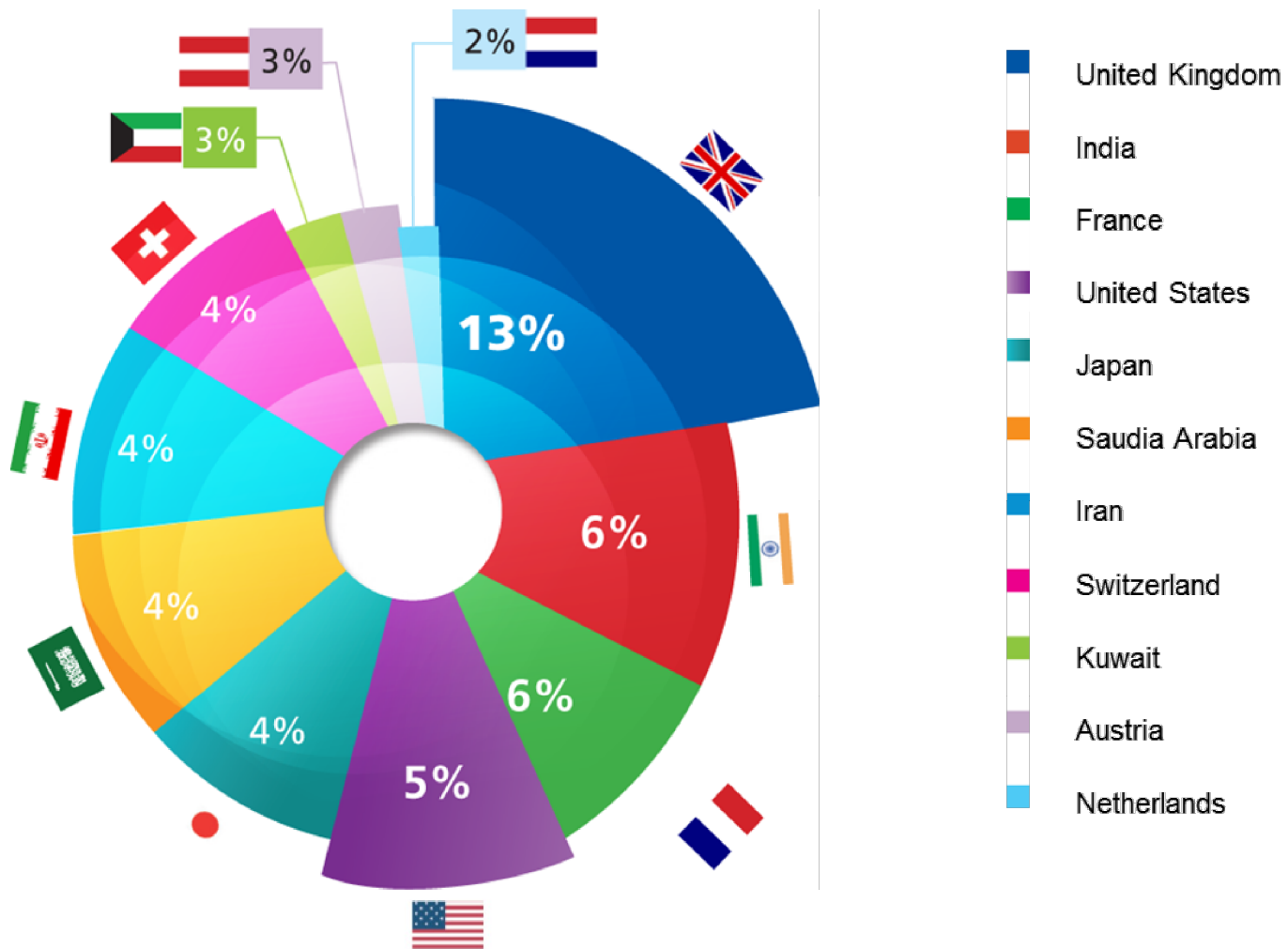
UAE FDI Inflow and Outflow 2016

- UAE FDI Inflows in 2017:
10.86 Billion US Dollar
- UAE FDI Outflows in 2017:
14.0 Billion US Dollar



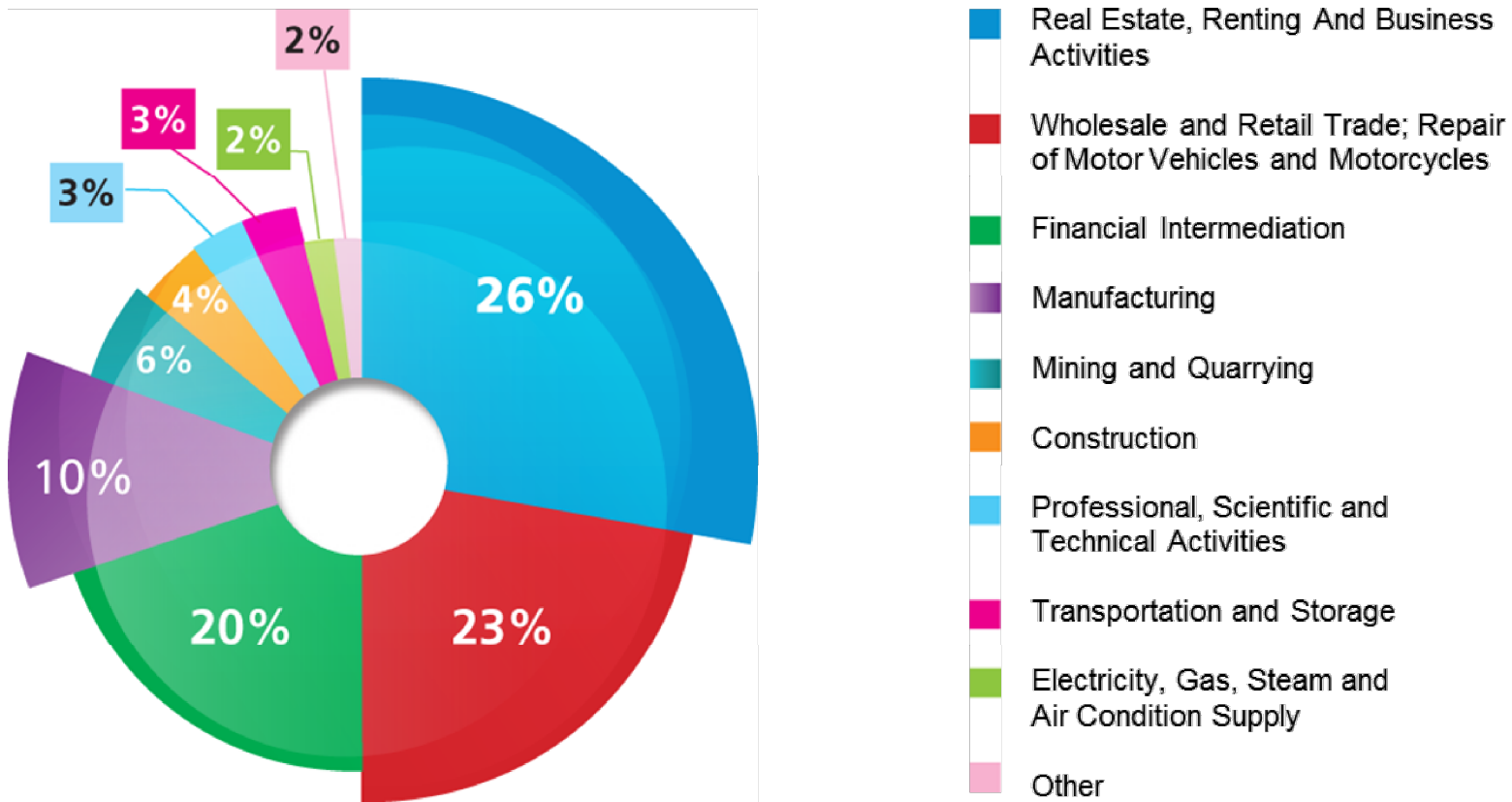


Foreign Direct Investments of Main Countries





Top 10 Foreign Direct Investments by Economic Activity





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Investment Environment

Highly developed, vibrant and open economy.

Offers incoming investors a wide range of opportunities in all business sectors.

A leading trade/financial center and business hub, that offers access to the larger regional and global markets.

Business friendly legislation.

The UAE is the regional headquarters of over 25% of the top 500 companies in the world.

The UAE has nearly 200 nationalities among its residents.





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

The UAE's investment environment is marked by stability, modern infrastructure, effective economic policy, and modern economic legislations.

- **No income tax.**
- **World class infrastructure.**
- Strategic trade hub, offering access to regional markets.
- **Free transfer of profits, revenues and assets.**
- Efficient legislative and courts systems.
- Laws to protect foreign capital (Such as IPR , competition, and investment, laws).
- **Ambitious legislative reforms to ensure efficiency and transparency.**
- Low customs tariffs between 0 and 5 percent for almost all goods.
- Efficient Government services (heading to the “Smart Government” initiative).



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

A Global Aviation Hub

- In 2017, UAE airports surpass **125 million** passengers.
- It is estimated that the contribution of civil aviation to the GDP of UAE is currently **12%**. Projections are that this contribution will increase to **32%** by 2020.
- Aviation is critical to the economy of the United Arab Emirates (UAE), with the sector opening foreign markets to UAE exports, lowering long-distance transport costs, and increasing the flexibility of labor supply.
- Industry experts opined that economic growth from the aviation sector will contribute **\$53 billion** to the UAE economy by 2020 and create up to **750,000 jobs**.
- Over the next two decades, the UAE will be next to US and China for the largest aviation market growth, requiring in excess of **55,000** more pilots and **62,000** more technicians.
- UAE will maintain its Open Skies Policy and enhance its efforts to secure more Open Skies with more countries.

Emirates

الإتجاه
ETIHAD
A I R W A Y S

flydubai

العربية للطيران
airarabia.com



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Free Zones

- The UAE presents an extremely favorable business environment. Excellent infrastructural facilities coupled with professional expertise and personalized services give the UAE the edge. Customer needs are met in the shortest time frame.

Fiscal Advantages of Free Zones in UAE.

- 100% income and corporate tax exemptions.
- No Foreign exchange controls.
- 100% capital and profit repatriation.
- Strong appreciating and fully convertible currency.
- Low Inflation.
- Easy funding from International Banks.



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

UAE Key Areas of Development

Petrochemicals

Alternative, Renewable, Oil & Gas Energy

Transportation & Infrastructure

Manufacturing

Healthcare & Education

Defense & Aerospace

Real Estate & Tourism

Tourism

Agriculture & Water





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Industrial Sector

ADNOC

- National Oil Company with subsidiaries in exploration, production, refining, Upstream, Downstream, and a verity of petrochemical areas



Senaat

- Actively invests in a portfolio of industrial companies to optimize industrial assets
- Emirates Steel (one of its subsidiaries) has design capacity of 600,000 tons and the company is running at full capacity, ESI is currently undertaking a major expansion project



ChemaWEyaat

- Enhancing UAE in the domestic chemicals industry



Emirates Global Aluminum

- Merger between Dubal and Emal
- Have been exporting to the US for the last 14 years
- 50-70K tons of sales
- \$120 - \$170 million sales per year



RAK Ceramics

- USD 1 billion global conglomerate
- Supplies to over 160 countries
- World's largest ceramics manufacturer
- Global annual production output of 117 million square meters of ceramic and porcelain tiles, 4.5 million pieces of bathware and 20 million pieces of tableware





Aerospace

- Announced in 2014
- (unmanned)
Mission to Mars by 2021

**UAE SPACE
AGENCY**



- Aircraft Composite
Manufacturing
- Clients: Airbus &
Boeing

STRATA



- Thuraya Satellite
Phones
- Yahsat

YAHSAT



A master-planned
“aerotropolis” leveraging
the emirate's position as
a leading global trade,
business and aviation
hub

**Dubai World
Central**



- AMMROC (Military)
- ADAT (Commercial)

**MRO
Facilities**





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Al Maktoum International Airport

Located at the heart of Dubai World Central, the Al Maktoum International Airport is built for the future. The airport once completed will have the capacity to handle **12 million tonnes of annual cargo capacity and 160 million passengers.**

Phase One

- This phase is completed and fully operational with capacity to handle 600,000 tonnes per annum
- operates 24 hours a day on an A380-compatible, 4.5 km runway
- facilities include 64 aircraft stands
- a state-of-the-art ATC Tower
- a fuel farm and a 66,000 square meter

Phase Two

- Currently under way, and is expected to increase the total cargo capacity to 1.4 million tonnes per annum.

\$32 billion plan recently approved to continue development of the Al Maktoum International Airport at Dubai World Central.



Transportation Projects

The Dubai Metro Project

- Driverless, worlds largest fully automated metro rail network, inaugurated September 2009.
- Two currently operational lines and three further in the pipeline.
- Overall cost US\$7.8 billion.
- Expanding the overall system by 58 stations and 57mi by 2025.

Etihad Rail

- 745mi railway network to link the principal centers of population and industry of the UAE
- as well as to form a vital part of the wider GCC
- will be delivered in three stages, with commercial operations commencing in 2014.
- Freight trains will travel at 75 mph
- passenger trains on the network will run at speeds of up to 125 mph.
- Expected to cost around ~\$12 billion.
- Expected to be completed by 2018.



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Alternative & Renewable Energy

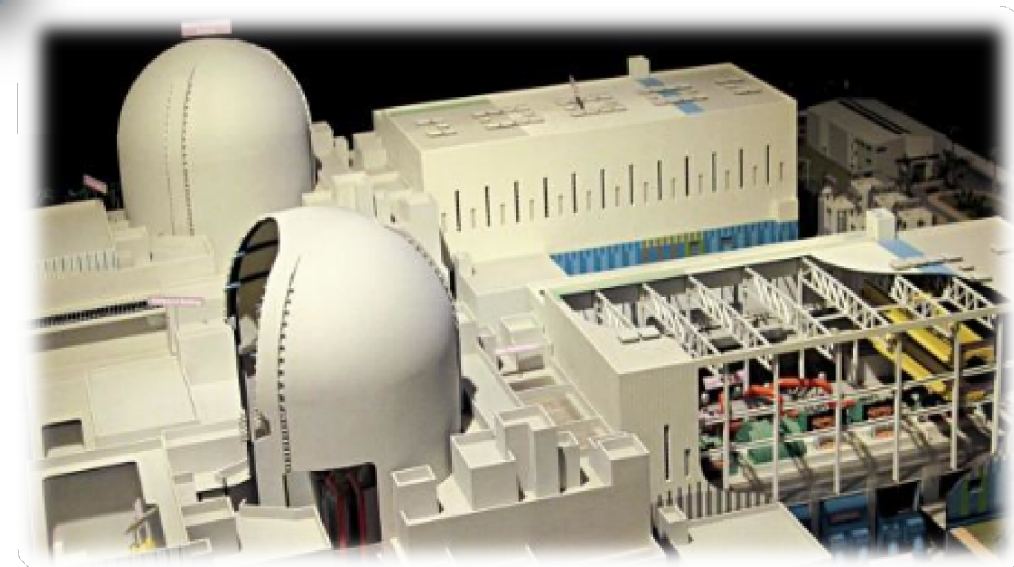


Abu Dhabi Future Energy Company MASDAR

- Masdar City: First carbon-neutral, zero waste, car-free city.
- MASDAR Institute of Science and Technology (Collaboration with MIT).
- Shams 1 and Sh. MBR Solar Park.

Emirates Nuclear Energy Company

- Building 4 reactors.
- Each conductor produces 1400 Mwe each
- Completion date of Barakah 1 is May 2017, followed by Barakah 2 in 2018, Barakah 3 in 2019 and Barakah 4 in 2020.





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Financial Services

Dubai International Finance Center - DIFC

- World's fastest growing international financial center
- Serves vast region between Western Europe and East Asia
- World-class stock exchange, NASDAQ Dubai
- Regulated to international standards by the Dubai Financial Services Authority

Abu Dhabi Global Market - ADGM

- Located on Al Maryah
- Future location of the Abu Dhabi Securities Exchange
- Will have a register of companies
- New regulator called the Financial Services Regulations Bureau
- Dedicated court system
- Tax-free for 50 years
- Permits full foreign ownership of companies





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Expo2020

6 month long exhibition of trade, innovation and products from around the world, and a showcase for the UAE

Over 25 million visitors expected throughout the 6 month period

Dubai predicts **277,000 jobs** will be created

Dubai EXPO theme:

- Sustainability - lasting sources of energy and water
- Mobility - smart systems of logistics and transportation
- Opportunity - new paths to economic development





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Innovation hub

American University of Sharjah (AUS) Research, Technology and Innovation (RTI) Park

- An economic free zone by AUS Enterprises dedicated to research and development.
- The park will form part of Sharjah's efforts to foster innovation, encourage entrepreneurship and develop a sustainable knowledge economy.
- Targeting local and global companies, including private-public sector ventures.
- The free zone offers office space, scientific laboratories and residential accommodation.
- Aims to inspire young people to start their own enterprises and raise the emirate's profile as a preferred destination for startups.





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Hydrocarbon hub

- Emirate of Fujairah is a global hydrocarbon hub and it is one of the top three largest oil storage and petroleum products trading centre.
- Fujairah also is the second largest bunkering port in the world and is growing at an impressive rate.



UAE Global & Regional Business Rankings



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

In the Global Competitiveness Index (WEF)

- **1** in Quality of roads
- **1** in inflation annual % change
- **1** in effect of taxation on incentives to work
- **2** in Quality of overall Infrastructure
- **2** in Quality of air transport infrastructure
- **2** in effect of taxation on incentives to invest
- **2** in Government procurement of advanced technology products
- **3** in Quality of port Infrastructure
- **3** in Burden of customs procedures
- **3** in FDI and technology transfer
- **4** Flexibility of wage determination
- **5** Control of international distribution
- **5** Extent of marketing

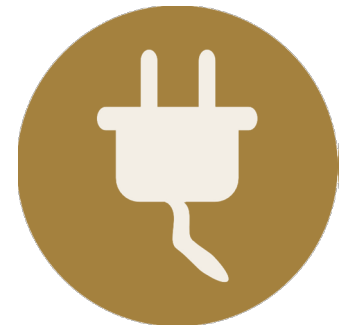




UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

31st in Doing Business (World Bank) 2016

- **1** in Paying Taxes
- **2** in Dealing with construction permits
- **4** in Getting Electricity
- **10** in Registering Property





UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

Rank in World Trade Report 2015 by World Trade Organization (WTO)

- **16** globally in commodity exports and **19** globally in commodity imports
- **19** globally as service importer and **42** globally in service exports



تحت رعاية كريمة من صاحب السمو الشيخ محمد بن راشد آل مكتوم نائب رئيس الدولة رئيس مجلس الوزراء حاكم دبي
Under the Patronage of H.H. Sheikh Mohammed Bin Rashid Al Maktoum, UAE Vice President, Prime Minister and Ruler of Dubai



وزارة الاقتصاد
MINISTRY OF ECONOMY



ملتقى الاستثمار السنوي ANNUAL INVESTMENT MEETING

World's Leading FDI Platform

Mapping the Future of FDI:
Enriching World Economies through Digital Globalization

8 – 10 APRIL 2019

Dubai, United Arab Emirates



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY

OVERVIEW



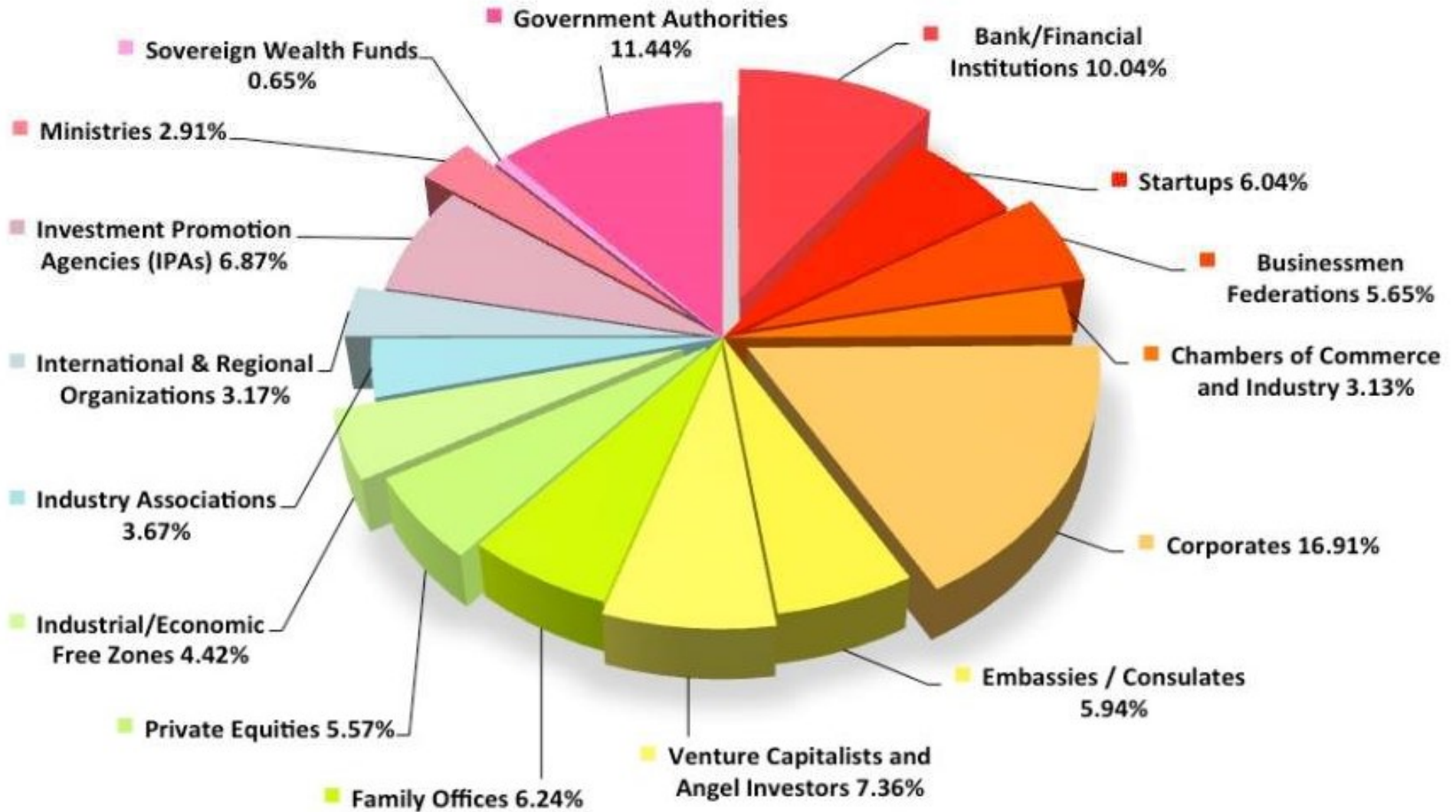
The Annual Investment Meeting (AIM) is a premier three-day FDI-focused event which is an initiative of the UAE Ministry of Economy, held under the patronage of His Highness Sheikh Mohammed Bin Rashid Al Maktoum, UAE Vice President, Prime Minister and Ruler of Dubai.

It convenes key decision-makers from around the world, bringing together businesses and countries willing to engage in sustainable partnerships with investors. It offers a variety of features aimed at facilitating strategic networking and promoting investments while providing a worthwhile learning experience.

The first edition of AIM was launched in 2011 and through its successful editions, AIM has been defined as the World's Leading Platform for Foreign Direct Investment (FDI).



VISITORS' PROFILE



SECTORS



Top 10 Sectors Participating in AIM



Agribusiness



**Real Estate &
Property**



**Finance &
Banking**



**Tourism &
Hospitality**



**Energy &
Mining**



**Trade &
Industry**



**Infrastructure &
Logistics**



**IT &
Telecommunications**



Manufacturing



Education

SECTORS



Top 10 Sectors Participating in AIM



Agribusiness



**Real Estate &
Property**



**Finance &
Banking**



**Tourism &
Hospitality**



**Energy &
Mining**



**Trade &
Industry**



**Infrastructure &
Logistics**



**IT &
Telecommunications**



Manufacturing



Education

AIM ACTIVITIES

AIM FEATURES



LEARN

- Conference
- Pre-Conference Workshops



SHOWCASE

- Exhibition



NETWORK

- Investors' Hub
- B2B, G2B, & G2G Meetings
- High-Level Networking Lunch
- Gala Dinner



INVEST

- Country Presentations
- Investment Awards

EXHIBITING COUNTRIES



وزارة الاقتصاد
MINISTRY OF ECONOMY



INVESTORS



2018 TOP INVESTORS



During the Investors' Hub, **857** meetings were held.





STRATEGIC NETWORKING LUNCH



A cocktail lunch solely dedicated to senior high level representatives from government, private sector, academia and social society to allow them to meet, network, exchange ideas and conduct business meetings in a more confidential and comfortable environment.



UN MI GALA DINNER



A remarkable evening attended by more than 1,500 guests to network and witness the Investment Awards. A perfect opportunity to make new contacts, entertain key clients and celebrate the show.



COUNTRY PRESENTATIONS



This feature allows various municipalities, cities, and countries to promote their investment opportunities. It enables them to present in front of possible investors and highlight the potential of the sectors they are promoting in their specific location.



COUNTRY PRESENTATIONS



Botswana



China



Cameroon



Egypt



Georgia



India



Italy



Jordan



Mali



Nigeria



Russia



South Korea



The Democratic Republic of Congo



United Arab Emirates

REGIONAL FOCUS



MINISTRY OF ECONOMY

Invest in: A Series of Discussions on Regional Investments



“Regional Focus”, a newly-launched series of regional talks analyzed a region’s economic landscape, dissecting the risks, challenges and opportunities of the nations making up the region.

AIM 2018 successfully held the Invest In Series of Africa and Latin America.



وزارة الاقتصاد
MINISTRY OF ECONOMY



OTHER AIM FEATURES

- Online Platform
- Onsite Networking Functions
- AIM Connect



AIM World Investment Map

An online platform that provides information about investment destinations worldwide and will connect users to every IPA website worldwide.



Mobile App

AIM Mobile App allows project promoters to request meetings and set up appointments with potential investors and financiers all year round. It stimulates investment and project financing in sustainable business ventures, and in building conclusive partnerships.



B2B Matchmaking (via AIM Mobile App)

B2B Matchmaking will be facilitated via AIM Mobile App which will allow project promoters to request meetings & set up appointments with potential investors and financiers all year round.



AIM Connect

AIM Connect is an all year round consultancy service provided by AIM Organizing Committee which includes B2B Meetings, Business Delegation Tours in UAE, International Roadshows, Capacity Building Workshops, Market Research and Formulation of Business Plans.



AIM 2018 **ACHIEVEMENTS**

ACHIEVEMENTS



AIM 2018 Achievements



20,332
ATTENDEES



143
PARTICIPATING
COUNTRIES



459
EXHIBITORS &
CO-EXHIBITORS



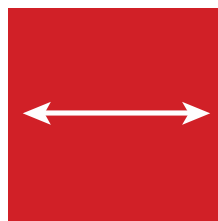
1,000+
EXPERTS &
FDI SPECIALISTS



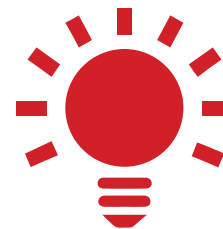
64
MEDIA PARTNERS
WORLDWIDE



43
SPONSORS &
SUPPORTING
PARTNERS



8,000
SQM EXHIBITION
SPACE



8
KNOWLEDGE
PARTNERS

TESTIMONIALS



Dr. Henrik von Scheel
Originator, Industry 4.0

“The AIM is the world's leading gathering of the international investment community, leading business thinkers on Foreign Direct Investment. It is truly a forum with cutting edge information on the latest developments in foreign direct investment and related issues.”



Dr. Abdullahi Umar Ganduje
Governor, Kano State Nigeria

“AIM was a unique opening for us to showcase our investment opportunities and potentials, and also to explain the favorable conditions and incentives we have for investors in critical sectors of our economy. We are pleased that arising from AIM, we were able to meet individuals and organizations who have indicated interest to work with our state for mutual benefits.”



Moussa Ismaïla Touré
Managing Director, API Mali

“Mali takes advantage of such an important event for the region, to display the country investment opportunities. This is neither the first, nor the second time that we are participating, and each time we met several interesting potential investors as well as important partners.”



John Hanna
President, GDP Global

“AIM is a great sounding board for investment opportunities. I can recommend AIM for corporate and government executives that want to see what is happening, especially in the Middle East and Asia.”

SPONSORS & PARTNERS



Strategic Partners



Official Investment Partner



Silver Sponsor



Official Supporting Partner



Automotive Promotion Partner



Official Courier Partner



Official Airline Carrier



You may book your stay in any of our recommended hotels

Knowledge Partners



SUPPORTING PARTNERS



U.S.-U.A.E. Business Council
usuaebusiness.org



الغرفة العربية المكسيكية
للصناعة والتجارة
Arab-Mexican Chamber of
Commerce & Industry



ArabBrazilian
Chamber of Commerce
الغرفة التجارية
العربية البرازيلية



A nighttime photograph of the Dubai skyline, featuring the Burj Khalifa as the central focus. The city lights are visible, and the sky is dark. The image is split into two vertical panels, one on the left and one on the right, with a red banner overlaid in the center.

ANNUAL INVESTMENT MEETING

World's Leading FDI Platform

9th Edition

8 – 10 APRIL 2019

Dubai, United Arab Emirates



AIM 2019

THEME



Mapping the Future of FDI: Enriching World Economies through Digital Globalization

“The 9th Edition of Annual Investment Meeting will focus on the path leading to creating more vibrant and inclusive economy, keeping in view the sustainable development goals. AIM 2019 explores the possible avenues where technology can better help facilitate the SDGs and to further grow economies with the right policies and governance.”



“HARNESSING GLOBAL DIGITIZATION TO EMPOWER STARTUPS AND SMEs”

AIM Startup Overview

- AIM Startup is an international promotion, learning and networking platform for startup founders, entrepreneurs and investors
- 2019 AIM Startup will also bring focus on SMEs under the theme “Harnessing Global Digitization to Empower Startups and SMEs”
- In 2017-2018, over 300 startups participated
- In 2019 we expect a minimum of 500 startups to participate in the event
- AIM Startup was launched in 2017 as a feature of the Annual Investment Meeting - an initiative of the UAE Ministry of Economy



AIM Startup Features



01

EXHIBITION

500 Startups will showcase their groundbreaking products/services to a global audience comprising of investors, corporates, industry experts, thought leaders and government officials for 3 full days.



02

PITCH COMPETITION

Eligible Startups will be shortlisted to pitch their businesses to a panel of expert judges and to a room filled with investors, with a goal to attract capital investment and cash prizes, over a period of two days.



03

WORKSHOPS

Participants will be given access to attend world-class workshops and professional coaching sessions conducted by industry leaders from across the world.



04

SCHEDULED MEETINGS

AIM startup will arrange meetings for all participating startups with interested and relevant parties, such as investors, potential business partners, corporates and government representatives.



05

CONFERENCES

Global minds will join for AIM Startup's full day conference. Thought leaders and industry titans will share their expertise and insights on current trends and future technologies in an interactive setting.



06

AWARDS CEREMONY

Selected startups will be awarded with various prizes, including total cash prize of 50,000 USD, to be distributed to finalists in recognition of their achievements and innovations.



2018 Startup Sectors

- Healthcare
- IT & ICT/IOT
- Logistics
- Agriculture/Agtech
- Retail
- Transportation
- Tourism & Hospitality
- Virtual Reality & Gaming
- Education/Edtech
- Robotics & Drones
- Wearable Technology
- Finance/Fintech
- Renewable Technology
- Food & Beverage

2018 Snippets


20000+
Visitors


100+
Startups


50+
High Officials


100+
Investors


20+
Countries


4,000+ sqm.
Exhibition Space

The background is a solid red color. On the left side, there is a large, semi-transparent globe. Overlaid on the globe is a complex network of white lines and dots, representing a global network or data flow. The lines connect various points across the globe, and some points are highlighted with larger dots or circles. The overall aesthetic is modern and technological.

Thank you